



View our homes at
kea.org.uk

Speeding up your Property Sale

SOLICITOR

SUPPORT

ESTATE AGENT



KEA Preferred
Solicitor Panel

Kent Estate Agencies Promise

KEA promises to use our resources to speed up your property sale and help reduce costs involved. We have always helped sellers and buyers avoid unnecessary costs by getting a higher percentage of their sales to completion. This has been achieved by combining the experience of KEA and the members of the KEA Preferred Solicitor Panel.

The **KEA Preferred Solicitor Panel** is a selected panel of carefully selected conveyancing lawyers who have signed up to our service standards, providing key benefits which are uniquely available to our customers. A personal conveyancer will assist you through the entire conveyancing process, you have the choice on how you prefer to communicate with them whether by phone, email, post or through our secure online client **data room**.

The **KEA Promise** is to use our combined resources to speed up your transaction. This promise includes providing an online "**Property Logbook**", an innovative space for document sharing for your property with potential buyers and the scheme solicitor. When a sale has been agreed the "Property Logbook" is shared with the buyers solicitor creating economies of operation that enable the KEA Preferred Solicitor to offer a customer discount, this is helped by **KEA agreeing NOT** to receive a referral fee from the conveyancer.

The KEA Preferred Solicitor Service Promise, helps to speed the process

1. We will make a welcome call to you within 4 hours of instruction
2. Your Starter Pack will be sent to you within 24 hours or made available for you online through the Property Logbook Data Room

3. We will return your calls the same business day
4. Your emails will be responded to within 4 hours
5. All letters will be replied to within two working days of receipt

To Speed up the Sale:

1. We will be using the Property Logbook Data Room for safe and speedy communications with all parties
2. We will agree to take instructions on a No Sale No Fee basis, this enables you to instruct us when you instruct KEA. We can then carry out preliminary work to speed your sale. Your responsibility for costs does not start until we receive the KEA Memorandum of Sale

On all Sale transactions, we will:

1. Apply for your title deeds and/or social copies within 24 hours of receiving your instruction.
2. Within 24 hours of receiving the KEA Memorandum of Sale or it being entered into your Property Logbook, we will issue the draft contract, if possible via the shared Data Room

On all Purchases we will:

1. Request the draft contract within 24 hours of receiving your instruction.
2. Chase if not received within 5 working days
3. Request the Search Pack, as soon as your search payment has been cleared

Fixed Fees:

1. A fixed fee will be quoted, which means that you only pay what you are quoted, your fees will not change unless your instructions do

Property Logbook Data Room:

1. Good communication is at the heart of everything we do. You will be invited to log into your "Property Logbook" area of the secure data room to view documents, communications and third party information, all designed to keep your transaction moving forward

For a Quotation ring your local office or email solicitors@kea.org.uk

Tankerton

☎ 01227 213 290

Whitstable

☎ 01227 213 278

Herne Bay

☎ 01227 671 487

Canterbury

☎ 01227 213 289

Westgate

☎ 01843 242 165